

# Your trusted partner for streamlined ecommerce omnichannel fulfillment.

Some of our favorite things come in small packages. We provide scalable fulfillment for health, wellness, and beauty products to help brands stand out from their competitors.





7-Day Operations



**2-Day** <sub>Delivery</sub>

### What makes Falcon different?

#### **Automated Inventory Management**

It's easy for us to manage complex high-volume requirements. Thanks to our advanced barcoding technology, we can track inventory and guarantee the correct product is shipped with the correct order every time.

#### We don't believe in a one-size-fits-all approach

We're proud to offer a level of customized service our competitors just can't match. Every client has a dedicated Account Manager who works closely with them.

#### **Eco-Friendly Custom Packaging & Kitting Services**

On-site branding and packaging solutions are available. We create perfect sized packaging, printed inserts, and offer kitting services for your products.

COVID-19 Safety Compliant



## Brands are overwhelmed with fulfillment needs. From order to delivery, we provide your customer a delightful branded experience.

We take the added stress of fulfillment off your shoulders and give it to our experts skilled in the art of flawless delivery. We take care of everything from the manufacturer to your customer.

#### 7-Day Operations for Domestic & International Orders

Our 24/7/362 operations decrease shipping windows and allow 2-day ground transit to 96.4% of the continental US.



We

We are very pleased with how quickly we were able to integrate with Falcon Fulfillment and we wanted to share with you that we've had the best Q1 in our company's history and we could not have done it without your team and their hard work. Thank you. Looking forward to more record breaking quarters in the coming year.

- Andrew Yule, Director of Supply Chain at SOLE



# Here's why our clients would choose us again



HUGE kudos to the team at Falcon for making this transition efficient and painless (I came over from Shipwire) – for any of you guys on the fence about switching to Falcon...all I can tell you is that they'll bend over backward to make it happen seamlessly for you.

- Ben Greenfield, Ben Greenfield Fitness/Kion



wanted to let you know that we have been



incredibly impressed with Falcon and everyone on your team. The transition went incredibly smoothly and our team has been singing Falcon praises. So thank you very much! This was such a scary venture for us and I'm thrilled that it's working out so well. Really appreciate all of your help and everyone's hard work!!

- Tina Anderson, Founder/CEO of Just Thrive



We had to decide here at West Paw: do we want to be great at making amazing dog toys, or do we want to be great at shipping? I looked at probably half a dozen 3PL operations in this process and Falcon came out not just in the lead but in the lead by a long way. The onboarding was very smooth and speedy, I think Falcon could have gone even faster but I don't think West Paw could have gone any faster. Another setup that made it faster was IT. Our IT team had nothing but compliments for the Falcon IT team. Everything was a quick response and the information was all there. We've gotten multiple compliments from retailers both on ship time and how things arrive. It's gone fantastic!

- Andy Wunsch, VP of Marketing and Sales for West Paw



We've been using Falcon for over a year and they are fantastic. Their team is extremely responsive and always up for new and creative solutions for the needs of our company. Most importantly, though, they are deeply concerned about our customers and getting them their products as quickly as possible. - Chaz Shively, Co-Founder at Legendary Ventures